

# INDIA

## Serving Customers In Diverse Ways

### History

Walmart India owns and operates 21 Best Price Modern Wholesale stores in 9 states across India with the mission of “Enable Businesses to Prosper...Every Single Member.” The first store opened in Amritsar in 2009.

A Best Price store is approximately 50,000 square feet and sells a wide range of fresh, frozen and chilled food, fruits and vegetables, dry groceries, personal and home care, hotel and restaurant supplies, clothing, office supplies and other general merchandise items.

### Banners

- Best Price Modern Wholesale Store

### Quick Facts

- 20 Cash & Carry wholesale units\*
- 4,000 associates\*\*

\*As of October 31, 2016

\*\*As of 2016



## Giving and Community

Through training and sourcing, Walmart India's Women Economic Empowerment initiative is providing sustainable employment opportunities and significantly expanding economic opportunities for women across India. Training initiatives focus on women in agriculture, factories and business. Walmart India is committed to increase sourcing from woman owned businesses in order to grow diversity in its supply chain.

In April 2016, Vrutti and WEConnect International, with support from Walmart, launched the Women Entrepreneurship Development Program (WEDP) in India with 32 selected women owned businesses in the first batch. The nine-month program aims to help the women develop their personal and professional skills to build robust businesses. With the combination of our local programs and support from the Walmart Foundation, Walmart India is positioned to impact more than 75,000 women in India.



## Supplier Development

Walmart India connects farmers with its regional and inter-regional supply chain network and provides education and awareness on good agricultural practices. Walmart India sources from them directly, thereby providing a market for the farmers and fresh produce at competitive prices for customers.



## Economic Impact

The Best Price Stores offer an assortment of nearly 5,000 items, including food and non-food items, which are available at competitive wholesale prices. This allows retailers and business owners to lower their cost of operations and maximize their revenues.

More than 90-95 percent of these products are sourced locally, which helps to keep costs to a minimum and adds to the growth of local economies by creating job opportunities. Enhanced job opportunities are also created locally as the Best Price Stores directly employ from the local community.



## Environmental Sustainability

Leading on social and environmental issues is more than just a matter of philanthropy for Walmart India, it is woven into the day-to-day business activities. Walmart India has set clear goals in energy efficiency and is on track to meet those, having recently retrofitted the lighting systems in all Best Price Stores and replaced conventional tubes with LED. This has reduced the Best Price Stores' electricity demand by 50 percent. Walmart India has pledged to meet a large part of its energy needs through renewable energy. All Best Price Stores are zero-discharge units and use 100 percent treated water.

