

INDIA

Serving Customers In Diverse Ways

History

Walmart India owns and operates 20 Best Price Modern Wholesale stores in 9 states across India with the mission of “Enable Businesses to Prosper...Every Single Member.” The first store opened in Amritsar in 2009.

A typical Best Price store is about 50,000 square feet and sells a wide range of fresh, frozen and chilled food, fruits and vegetables, dry groceries, personal and home care, hotel and restaurant supplies, clothing, office supplies and other general merchandise items.

Banners

- Best Price Modern Wholesale Store

Quick Facts

- 21 Cash & Carry wholesale units
- 4,000 associates*

*As of 2014



Economic Impact

Best Price Modern Wholesale stores offer assortment at competitive wholesale prices, allowing resellers and business owners to lower their cost of operations and maximize revenues. The stores offer low prices with unmatched convenience, choice, quality and hygiene. Ninety-five percent of these products are sourced locally. This helps to keep costs to a minimum, adds to the growth of local economy and creates job opportunities.

Enhanced job opportunities are also created locally as the stores directly employ from the local community.

Walmart's Global Sourcing office in Bangalore employs nearly 100 associates who identify and facilitate the export of Indian goods such as apparel, jewelry, and home goods to Walmart retail markets around the world.



Environmental Sustainability

In Zirakpur and Amritsar, Walmart India switched over to 100% LED sales floor lighting in two Best Price Modern Wholesale stores. In addition, the stores moved from open refrigeration to closed doors in all 20 Best Price stores. These are two significant changes that together can represent up to 1/3 of a store's energy reduction.

Sewage water treatment plants have been installed in all the stores, thereby recycling water for use in HVAC (Heat Ventilation and Air Conditioning) and green area.



Giving and Community

Walmart India supported 2,600 women in Geejgarh village, Rajasthan, by training them on stitching skills, computer learning, apparel management, and small scale enterprise development etc.

Between 2008 and 2014, **Walmart India managed 18 Training Centers**, which provide training to youths in underserved communities to prepare them as readily employable for the retail industry. **Over 37,000 youths were trained** and some of them were recruited in the stores.



Supplier Development

Walmart India works in close collaboration with suppliers, especially at the regional and local level, to help them incorporate best practices into their business models, thereby improving operational efficiencies.

Food safety is an integral part of Walmart India's culture. The company's safety management system ensures safe, quality food is in store. Additionally, they work with all stakeholders to mitigate food safety risks.

In many states, farmers are registered as suppliers and supply to stores directly. **Between 2008 and 2013, Walmart India trained 14,000 farmers in agricultural practices and sourced from them directly.**

Walmart India stores currently source from 18 women-owned business and plan to incrementally increase the sourcing volume.

